

Thinking Policy Together

# **MSEs' Business Environment in Laikipia County**

#### Introduction

The County Business Environment for MSEs (CBEM) framework has been developed to monitor key issues that require policy interventions in creating an enabling environment for the Micro and Small Enterprises (MSEs) sector in counties. The framework covers four key areas affecting the operations of MSEs: Worksites and adequacy of their infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. This brief indicates the business environment for MSEs in Laikipia County.

## Laikipia County Demographics and Output<sup>i</sup>



Total population, 518,560; Female, 50% Contribution to total GDP: Average 1.0% for the period 2013-2017 Contribution to Gross Value Added: 1.1% in 2017

Sectors driving growth in economic activity: Manufacturing (0.8%); Agriculture (44%); and Services (43%).

## Importance of MSEs and Challenges<sup>ii</sup>

#### IMPORTANCE

# 1999

Employed 50.0% of working population Contributed 18.9% of GDP

# 2016

Employed 81.0% of working population

Contributed 24.7% of National output and 23.6% Gross Value Added

#### **CHALLENGES**

Due to poor business environment MSEs in Kenya are faced with challenges of:

Low survival rate of MSEs

No. 21/2019-2020

Limited skills

Capital and workspaces

Informality

Low productivity

## **MSEs' Business Environment**

All the scores for MSEs business environment are drawn from the CBEM (KIPPRA, 2019). The MSEs business environment is measured using the following: Worksite and related infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. The scores range between lowest (0) and highest (100). Laikipia county scored a total of 34.6.



#### Figure 1: Laikipia County scores

#### Worksites and Infrastructure for MSEs

#### Scores

- Access to worksites: 62.2
- Electricity connection 70.4
- Water connection: 54.8
- Access to common manufacturing facilities: 16.8
- Availability of public toilets: 22.2
- Waste management services: 31.0

#### Constraints

- Insufficient worksites
- Lack of adequate tools, machinery and equipment
- High electricity and water connection costs
- Frequent power outages
- Insufficient public toilet
   facilities
- Inadequate common manufacturing facilities

# **Market Environment for MSEs**

#### Scores

- Road infrastructure: 60.1
- Access to physical markets: 66.8
- Access to Government Procurement Opportunities(AGPO): 3.1
- Fair competition: 7.5

#### Constraints

- Unfair trade practises manifest through: contract enforcement, counterfeiting, dumping (sub-standard goods) and misrepresentation (through weight, price, ingredient)
- Low uptake of AGPO due to information asymmetry and informality
- Limited access to markets

**Constraints** 

Financial and Technical Capacity for MSEs
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#### Scores

- Training (capacity building) for MSEs: 23.5
- Knowledge and skills mapping: 24.5
- MSEs survival rate: 10.5
- Access to digital finance:8.5
- Innovations: 0.2
- Patenting: (-)

#### Lack of a training and apprenticeship programme for artisans

- Fragmentation due to multiplicity of players who offer training and capacity building
- Low uptake of digital finance
- Lack of training needs assessment for MSEs
- Lack of monitoring and evaluation of training programmes
- High cost of doing business

#### Governance and Regulatory Framework for MSEs

Scores	Constraints
Licensing and issuance of permits: 80.4	Multiple licences and permits
Self-regulation: 78.4	Corruption
Crime and public security: 59.3	<ul> <li>Misallocation and exploitative tendencies within the worksites</li> </ul>
Corruption and governance issues: 12.5	

## Way Forward in Creating an Enabling Environment for MSEs

#### a) Worksite and adequacy of infrastructure

- Work with Micro & Small Enterprises Authority (MSEA) and other relevant agencies to facilitate acess of common manufacturing facilities.
- · Provide worksites and market centres with adequate sanittation and waste management facilities.

## b) Market Environment for MSEs

- Collaborate with Kenya Buruea of Standadrds in curbing sub-standard goods and misrepresentation through weight to ensure fair trade.
- Collaborate with the AGPO secretariat to promote and enhance sensitization of MSEs on this affirmative action to increase uptake.

## c) Financial and Technical Capacity for MSEs

- Collaborate with financial sector players such as banks, SACCOs and micro finance institutions in targeting MSEs through financial innovations with an opportunity to penetrate and deepen financial services.
- Collaborate with national institutions such as Kenya Industrial Research and Development Institute (KIRDI) and Kenya Industrial Property Institute (KIPI) to carry out sensitization to MSEs on innovation and patenting of their products.
   KIRDI and KIPI need to facilatate mechanisms of subsidizing cost of innovations and patenting, respectively.

#### d) Governance and regulation framework

Collaborate with MSEA and Ethics and Anti-Corruption Commission to root out misallocation and exploitative tendencies within the worksites.

#### End notes

Gross County Product 2019 and Kenya Population and Housing Census, 2019

"KNBS, Various

#### **About KIPPRA Policy Briefs**

KIPPRA Policy Briefs are aimed at a wide dissemination of the Institute's policy research findings. The findings are expected to stimulate discussion and also build capacity in the public policy making process in Kenya.

KIPPRA acknowledges generous support from the Government of Kenya, and development partners who have continued to support the Institute's activities over the years.

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